

Quality Service Guarantee

Quality Service Certified for the Home Buyer

This is your written commitment from Shannon Barnum & Jim Christl, Modern Market Realtors, assuring the delivery of all the services described below.

With 10 days notice, you may cancel your buyer agreement at any time prior to an accepted offer to purchase a home, if I have not done all of the things listed below.

We Will:

1. Present Buyer Agency Representation, Explanations & Alternatives
2. Review the Home Buying Process — Readiness, Financing, Home Hunting, Choice, Offer, Negotiation, Closing
3. Do a complete Buyer Wants & Needs Analysis and Set Up MLS Auto Search
4. Determine purchasing power, financing options, prequalification and pre-approval process
5. Establish regular communication process for submission of listings for review and schedule for viewings
6. Selection of all potential properties that meet your specific criteria, viewing and evaluating each selection.
7. Re-adjust criteria and view new selections
8. Review and select potential properties for purchase
Price Counseling—Objective CMA to determine value and price offer
9. Prepare Offer—Create a package of price, terms and conditions.
10. Presentation and negotiation of offer with seller's agent
11. Present any counter offers, adjust counter offers to meet buyer's needs and seller's and property's strengths & weaknesses. Continue until final agreement.
12. Transaction management, monitor and report on the status of all contract terms, conditions & contingencies.
13. Coordinate settlement statement, title services and attend final closing to assure no problems.
14. Post closing services to aid with any services required to facilitate move-out of seller and move-in of buyer.



Modern Market
REALTORS®

Your Realtors,
Shannon Barnum & Jim Christl